



April 12, 2019

The Honorable Christine Maefsky
Mayor of Scandia
12521 Mayberry Trail North
Scandia, MN 55073

Dear Mayor Maefsky:

Thank you for your interest in Midco, and your thoughts on expanding our service area in Scandia.

Midco is privileged to provide internet, video and voice services to the City of Scandia under our franchise agreement. Our network design utilizes the speed and capacity of fiber combined with the economies of scale and ease of maintenance from coaxial cable. We feel our configuration realizes the best of both speed and performance while providing a platform that is scalable for future community needs, all while being accessible and affordable for the broadest range of customers.

Midco uses multiple forms of technology to deliver high-speed internet. We use the methodology that works best based upon multiple factors, including the population density and terrain, to deliver, fast, affordable, and reliable high-speed internet. We understand that the City has begun a process to bring internet service to more area residents, and we appreciate that you are interested in Midco.

We share your desire to serve our friends and neighbors who do not yet have access to Midco services. We would love to work with the City on a Minnesota Border-to-Border Grant. Midco has a proven track record with multiple, successful grant applications. By partnering with the City, we believe we can submit a successful grant application to bring our Midco services to more residents in Scandia. We are committed to working with the City to draft and submit the best possible application.

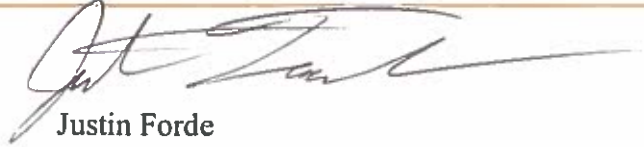
Additionally, Midco is using new, next generation fixed wireless technology to bring high-speed, low latency internet (without any data caps) to more rural customers residing up to 30 miles away from our wired plant. We use fixed wireless technology to deliver the same fast, affordable and reliable Midco connection to places where the geography or sparse population density make it extremely difficult to deploy our wired service. Fixed wireless is a more affordable but still reliable option in rural areas. We would like to work with your City to see if our fixed wireless technology could be incorporated to best serve areas of Scandia.

We look forward to scheduling a meeting in the near future to begin work on a grant application and discuss service in your City and surrounding area. We share your vision, passion, and desire to bring high-speed internet to our friends and neighbors who do not yet have access.

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We value our relationship with the community of Scandia and look forward to continuing to serve its residents and businesses for years to come.

Sincerely,



Justin Forde
Senior Director of Government Relations
Midcontinent Communications

cc: Council member Chris Ness
Council member Steve Kronmiller
Council member Patti Ray
Council member Jerry Cusick